



**No. BSNLCO-W/QA/12(17)/2/2020-BW-PART(1)**

**Dated 17.03.2021**

To,

**All CGM's BSNL**

All CGMs/PGMs/Sr.GMs/GMs at Corporate Office

**Sub: Guidelines for execution of BTCL Civil External projects**

1. It is brought out the following guidelines have been issued with respect to BTCL:
  - (a) BW unit guidelines for procurement of External Projects by BSNL Civil Wing vide letter no. 01-23/2019-CW-BD dated 10-12-2019(Copy attached):
    - (i) External works may be taken in the name of BSNL Tower Corporation limited (BTCL) with minimum fee of 9% from Client department/Organization may be charged as DoT license fee of 8% is not applicable for BTCL.
    - (ii) In deserving cases where single project is more than Rs. 50 crores a minimum fee of 8% may be charged for works taken in name of BTCL.
    - (iii) In case external work is taken in name of BSNL due to extra ordinary circumstances, a minimum project management (PMC) fee of 12% shall be charged from the Client department/Organization.
  - (b) BSNL Management notified the activities to be carried out by BTCL vide letter no BSNL/SECTT/2018/Vol-II dated 1.10.2020 for commencement of commercial activities in the name of BTCL as subsidiary company of BSNL.
  - (c) In continuation of above, BSNL CO vide letter no BSNL/SECTT/2018/Vol-II dated 5-12-2020 has issued direction for the commencement of commercial activities and guidelines for the procurement of the External works.
2. In supersession to earlier guidelines, to that effect, I am directed to convey the approval of competent authority for procurement of External works in the name of BTCL as under:
  - (a) Existing Delegation of Financial powers in BSNL, for external works, may be exercised in BTCL also.
  - (b) The minimum PMC charges in the case of External works of Civil & Electrical works shall be as under:
    - (i) For Projects upto Rs. 5 Crore : 12%.
    - (ii) For Projects above Rs. 5 Crore and upto 50 Crore : 10%.
    - (iii) For Projects above 50 Crore : 9%.

O/o Chief General Manager (BW),  
BSNL Corporate Office,  
Telegraph Office Building,  
Kashmere Gate, Delhi - 110006  
☎ 011-23865254, 📠 011-23865284,



भारत संचार निगम लिमिटेड

(भारत सरकार का उपक्रम)

**BHARAT SANCHAR NIGAM LIMITED**

(A Govt. of India Enterprise)

(iv) In case the %age PMC charge is lower than above, than the case will be referred to Corporate office.

This is issued with the approval of competent authority.

*A Khare*  
17/03/2021

**(A.C Khare)**

**Jt.GM (BW)**

**011- 23860031**

Copy to:

1. CMD BSNL for information please.
2. Director(CM) for information please.
3. Director(HR) for information please.
4. Director(F) for information please.
5. Director(CFA) for information please.
6. Director(EB) for information please.
7. CGM(EW) for information please.
8. PGM(Infra) for information please.
9. GM(F-CM) for information please.
10. All Sr. Chief Engineer (C) / Sr. Chief Engineer (E) for necessary action please.
11. All Chief Engineer (C) / Chief Engineer (E) for necessary action please.